

## Message Text

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ACTION EUR-12

INFO OCT-01 NEA-10 ISO-00 COME-00 OPIC-06 EB-07 /036 W

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R 051440Z APR 76

FM AMEMBASSY BELGRADE

TO C-E LUMMUS CO.

1515 BROAD

BLOOMFIELD, NEW JERSEY

TELEX NO. 710 9891442, LUMMUS BLM

INFO SECSTATE WASHDC 6153

USINT BAGHDAD

UNCLAS BELGRADE 2215

STATE PASS COMMERCE AND OPIC FOR BATCHELDER

E.O. 11652: NA

TAGS: BENC ECRE YO IZ

SUBJ: MAJOR PROJECT - IRAQI CHEMICAL COMPLEX

1. LARGE YUGOSLAV CONSTRUCTION ENTERPRISE MAKEDONIJA-INVEST(MI) HAS CONTACTED EMBASSY IN REGARD TO CHEMICAL COMPLEX WHICH C-E LUMMUS CO. AND THYSEN RHEINSTAHL TECHNIK OF WEST GERMANY REPORTEDLY WILL BUILD NEAR BASRA. MI ASKED US TO CONVEY ITS STRONG INTEREST IN BEING CONSIDERED AS SUBCONTRACTOR FOR CIVIL WORKS AND ERECTION. MI MAKING SIMILAR APPROACH TO THYSEN RHEINSTAHL, THOUGH IT BELIEVES THAT C-E LUMMUS RESPONSIBLE FOR PROJECT MANAGEMENT AND CONSTRUCTION.

2. WE CAUTIONED MI THAT WE LACKED ANY KNOWLEDGE OF WHAT, IF ANY, PLANS C-E HAS TO SUBCONTRACT WORK ON PROJECT, BUT WE AGREED TO CONVEY ITS MESSAGE AND SOME GENERAL INFORMATION ABOUT THE ENTERPRISE. WE WOULD APPRECIATE ACKNOWLEDGMENT EITHER THROUGH EMBASSY TELEX #21180 OR DIRECTLY TO DIRECTOR, MR. ALEXANDAR SUMKOVSKI, MAKEDONIJA-INVEST, ULICA PIRINSKA 138, 91000 SKOPJE, YUGOSLAVIA: TELEX #57417, TEL: 091-36903.

3. MI IS AN ASSOCIATION OF TEN CONSTRUCTION/

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ENGINEERING CONTRACTORS, SIX ASSEMBLERS AND A CONSULTING

ORGANIZATION WITH 14 DESIGNING MEMBER FIRMS. MI CONSIDERS ITSELF CAPABLE OF DOING CONSTRUCTION, ERECTION AND ASSEMBLY WORK, INCLUDING TURNKEY INDUSTRIAL AND CIVIL ENGINEERING PROJECTS BOTH IN YUGOSLAVIA AND ABROAD. MAIN ACTIVITIES INCLUDE DESIGN AND EXECUTION OF APARTMENT BUILDINGS, PUBLIC BUILDINGS, INDUSTRIAL PLANTS, ROADS, AIRPORTS, HARBORS, HYDRO- AND IRRIGATION PROJECTS, PLUS PIPING PROJECTS, STEEL CONSTRUCTION AND ELECTRICAL INSTALLATION.

4. MI EMPLOYS 37,000 IN ALL OF ITS MEMBER FIRMS. THEY HAVE EXECUTED FOREIGN PROJECTS VALUED AT \$180 MILLION AND CLAIM ADDITIONAL ORDERS OF \$250 MILLION. TOTAL CAPITAL IS PRESENTLY \$142 MILLION OF WHICH \$34 MILLION ARE FROM LONG-TERM LOANS.

5. MAKEDONIJA-INVEST QUOTES AS REFERENCE THE WORK THEY HAVE DONE FOR OHIS, SKOPJE-CHEMTEX FIBRES INC., NEW YORK ON A JOINT VENTURE IN SKOPJE. ALTHOUGH CONSIDERED RELIABLE, EMBASSY CANNOT VOUCH FOR ANY TRANSACTIONS WITH THE ENTERPRISE. MI WILLING PROVIDE FURTHER DETAILED INFORMATION ON ITS ACTIVITIES AND CAPABILITY AS WELL AS REFERENCES, IF YOU INTERESTED.

WILLIAM J. WALLER, COMMERCIAL ATTACHE'  
AMEMBASSY BELGRADE

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## Message Attributes

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